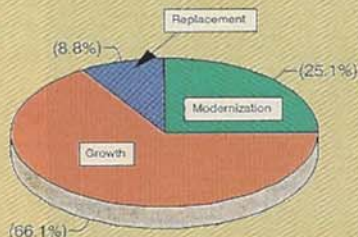


FIGURE 1**CONSTRUCTION EXPENDITURES (All BOCs 1991-94)**

TOTAL EXPENDITURES: \$56 BILLION

years, despite the compounded growth of telephone services.

► Growth rates

For customer access lines and inter-office working circuits, the RBOCs project continuation of the 3% compounded annual growth rate (CAGR)—which they've experienced for the last 12 years—through 1994. Compounding that growth on a larger and larger base would force higher and higher capital expenditures if it weren't for the lower costs and higher productivity rates associated with newer technologies (Table 1).

■ There will be 40 fewer central offices (COs) among the RBOC networks in 1994.

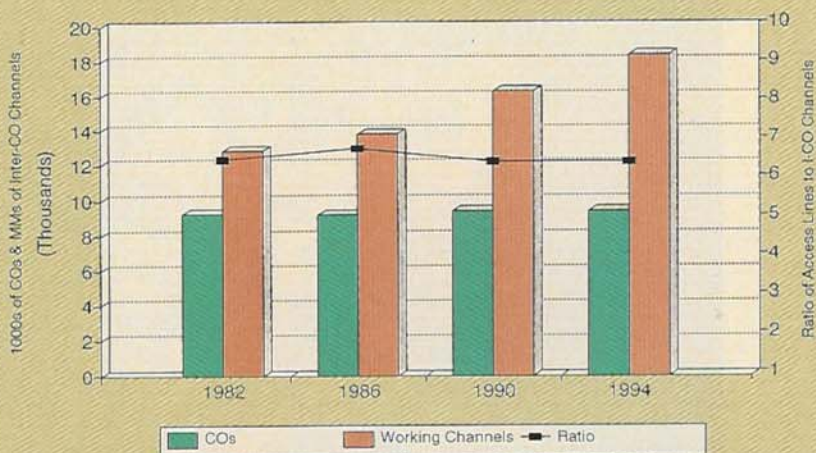
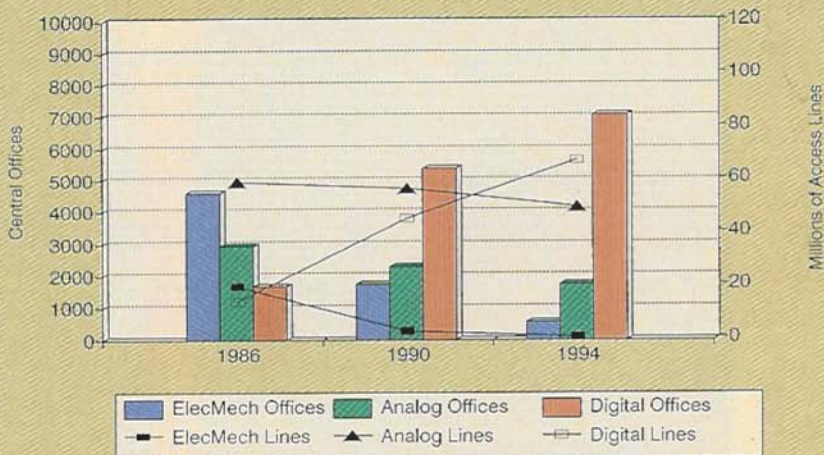
■ Remote switching in the local loop, increased use of fiber and a plethora of subscriber carrier equipment will take over traffic from decommissioned offices.

■ Fiber-equipped loop channels will take up 3.3% of the network, at a CAGR of 32.2%.

■ Remote switching and IDLCs, although not identified as items in the RBOC data, are implied in SS7 growth from about one-third of all access lines in 1990 to 73.1% in 1994.

■ The combination of fiber and SS7 will experience a combined CAGR of more than 25%, and will account for nearly 90% of access lines by 1994. SS7 will be available in only about half of all

continued on page 59

FIGURE 2**CO PRODUCTIVITY (BOCs)****FIGURE 3****CO TECHNOLOGY (BOCs)****FIGURE 4****LOCAL LOOP EQUIPPED CHANNELS (BOCs)**